

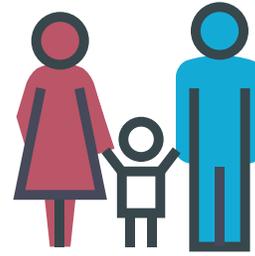
Facts to Consider When Crafting Public Health Policy

Lawmakers can positively impact health policy.

Sound health insurance legislation may result in

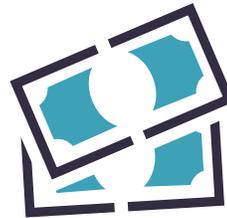
- Reduced costs
- Improved access
- Opportunities for innovation

But some well-intentioned laws do more harm than good.



Health plans cannot arbitrarily adjust their rates.

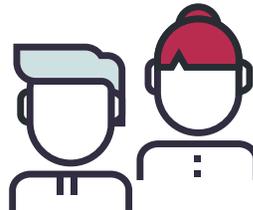
- The State of Ohio must approve all rates for state-regulated insurance
- Rates must be actuarially sound and justified.
- Health plans are required to spend a certain amount of premium dollars on claims and quality improvement. This is an effective profit cap on insurers – the only such cap in the health care chain.



Increased costs are ultimately paid by consumers.

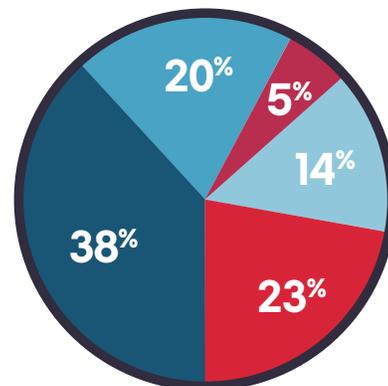
Health policy results in increased costs when:

- Insurance coverage is required of a product or service that is not covered today
- Insurers are barred from encouraging equally effective, but more affordable health options



Most Ohioans are not impacted by Ohio health insurance policy.

- 14% are insured by a state-regulated plan
- 23% are insured by Ohio Medicaid
- 38% are on a federally regulated self-insured plan
- 5% are uninsured



BASIC INSURANCE TERMS

Premium - the amount paid to an insurance company for coverage

Deductible - The amount paid by the consumer for covered services before plan starts to pay

Copay - A flat fee for specific covered benefits such as prescriptions and provider visits.

Components of Health Insurance

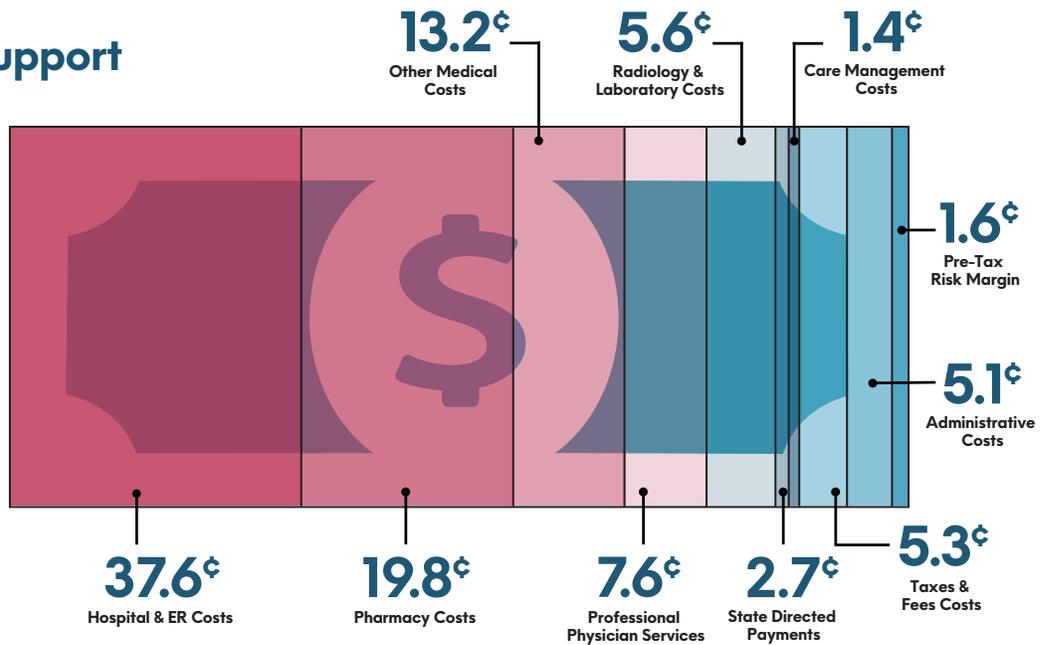
Where does my healthcare dollar go?

Patient Care Support

87.9%

Other

12.1%



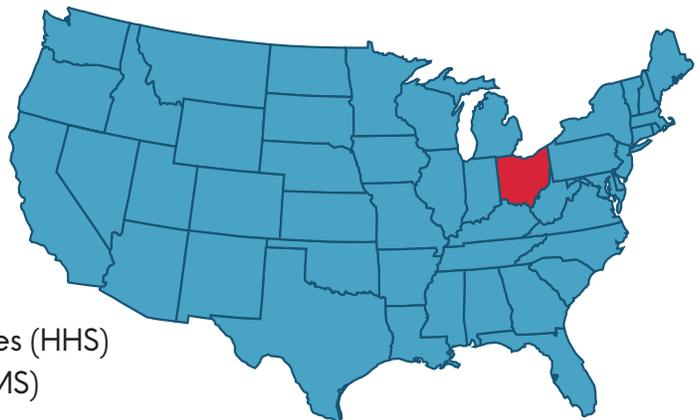
Who regulates insurance?

In Ohio:

The Ohio Department of Insurance (ODI)
The Ohio Department of Medicaid (ODM)

Federally:

United States Dept. of Health and Human Services (HHS)
Centers for Medicare and Medicaid Services (CMS)



Policy Spotlight

Telehealth works in Ohio

- Average cost of telehealth visit: **\$45**
- Average cost of in-person visit is **\$141**
- Average cost of ER visit **\$2,561(CMS)**

Increased use of telehealth will **decrease** overall health costs for Ohio

Poorly considered telehealth legislation will **increase** health costs for Ohio

- Ohio should continue to require parity of services to be covered, but should not require parity of payment.
- Ohio should protect consumers from facility fees when a patient is not visiting a facility.
- Ohio should encourage telehealth innovation that further builds out access.